



# 大江生醫股份有限公司

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# TCI Co., Ltd.

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## 【主要產品】

軟膠囊、液態膠囊、液態緩釋微粒、腸溶微粒、速崩錠、發泡錠、機能性飲品、粉劑、氣動瓶保養品、生物纖維面膜、眼膜等產品研發及生產製造。

## 【企業沿革】

- 1980年 成立大江興業股份有限公司。
- 1999年 成立生物醫學事業部。
- 2002年 榮獲「國家品質保證商品金像獎」。
- 2004年 成立美國分公司。
- 2005年 成立上海分公司。  
公司更名為大江生醫股份有限公司。  
獲得改良型包裝盒專利。
- 2007年 通過ISO9001、22000國際標準認證。  
於業界首創產品生產履歷表制度，使生產過程透明化
- 2008年 成立台北科技食品廠。  
日本東海保養品廠建置、上海外高橋食品包裝廠建置、中國海南面膜生產工廠建置。  
實收資本額增至新台幣7,380萬元整。  
獲得「人體保養品組成物」發明專利。  
建置SAP系統，以整合電子供應鏈網站，掌握企業可用資源降低成本。  
通過ISO HACCP國際標準認證。  
申請小型企業創新研發計畫（SBIR）審查通過。
- 2009年 申請農業生技產業化技術推廣計畫審查通過。  
四月份營收創下單月歷史新高，邁向新里程碑。  
台北科技食品廠進行GMP申請計劃。



## 【國際競爭力】

- 一、產品全方位設計、整合服務：研發團隊搜尋世界各地先進的生物原料，利用研發設備作專業性的分析，並將其整合，研發出新型態之生技原料，另可依各個客戶不同的需求，提供個別研發之客製化原料，運用最新的資訊及原料與多項獨家專利技術，將客戶之概念構想，透過「大江生醫」之研發團隊，配合全球採購系統和縝密的原料管理，再加上公司最自豪的全面品管流程，為客戶製造出不但具競爭力且符合市場需求之商品。
- 二、QODM ~ 大江生醫的競爭力：所有競爭力均來自3Q精神的落實，3Q強調的是三項主要的競爭力，即品質優良（High Quality）、交貨快速（Quick Delivery）以及最佳報價（Reasonable Quotation）等三大核心精神，並以實際的執行力落實這三項要求於每一個工作細節當中，同仁們更不斷挑戰更高標準、隨時強化產程品質的精準，全力追求作業無瑕疵的境界。
- 三、創新技術運用：除全力培養自身的研發團隊，不斷取得各項專利之外，亦積極與各大專院校及研究單位之合作，建立從配方研發到包裝設計、生產上市及完整檢驗等迅速生產結構。
- 四、產品檢測、分析服務：針對保健食品或化粧品之使用效果，及其可能產生之危險，「大江生醫」利用特殊精密的儀器與專業人員，針對每項產品皆進行產品的「製造前」、「製造中」及「製造完成」的多項分析與紀錄；藉由嚴格的檢測和品管，為產品做好全面把關的責任。

## 【Business Items】

Major Products: softgel, liquid capsule, liquid stated enduring-effect particle, microencapsulated capsule, disintegration tablet, double-layered tablet, functional beverage, sachet, aerosol system, bio-cellulose mask system (facial mask and eye patch).

## 【History】

- 1980 Establishment of TCI Co., Ltd.
- 1999 Establishment of TCI Biomedical Department
- 2002 Obtained “National Golden Award for Quality Guarantee”
- 2004 Establishment of the branch office in the United States
- 2005 Establishment of the Shanghai Biotech subsidiary, China.  
Company name was changed as M/S. TCI Co., Ltd.
- 2007 Obtained ISO 9001 and 22000 certification.  
Created the product CV for each product and thus revealing a transparent manufacturing process.
- 2008 Establishment of TCI (S1) factory in Wu-Gu Industrial District of Taipei County.  
Establishment of TCI (S2) factory in Mie Prefecture, Japan.  
Establishment of food packaging factory in Shanghai, China.  
Establishment of facial mask factory in Hainan, China.  
Expanded corporate capital to NTD 73,800,000.  
Obtained new patent for the Body Care compose set.  
Established SAP system.  
Obtained the International HACCP Certification  
Implemented the “Enterprise Innovation Research and Development Program (SBIR)” supported by the Ministry of Economics Affairs.  
Appointed consultant for enforcing management education.
- 2009 Implemented the “Project of Biotechnical Agriculture productive Development” supported by MEA.  
Obtained a breakthrough in sales record in April.  
Application of the GMP for Taipei S1 Factory.

## 【Export Competitiveness】

TCI Co., Ltd has been actively seeking the integration of traditional and biotech industries in last decade. For meeting the market needs of high-quality dietary supplements and skin-care products, we have been concentrating on the challenges of research and development, and setting strict quality control standards in order to enhance our competitiveness through our unique global business model.

- I. Total Solutions and Integrated Services  
The R&D team of TCI explores globally for advanced natural ingredients and then through our professional analyses to develop the new biotechnological raw materials.  
Additionally, in accordance with the requirement of customers, TCI provides the customized materials and services by using the latest information, new ingredients, and numerous patented technologies. We follow our customers' concepts and embody them through our global purchasing system and strict material management. Our customers are satisfied by our ability to design and produce competitive products of good quality through our superior quality control process.
- II. QODM - the competitiveness of TCI.  
TCI is a corporation with good reputation, and our competitiveness is based on our spirit of the 3Q.  
3Q stands for three competitiveness – High Quality, Quick Delivery and Reasonable Quotation - and their strict daily practices. We are constantly enhancing quality standards and improving our manufacturing process.
- III. Applications of Innovative Technologies  
In addition to strengthen our in-house R&D teams, and constantly obtain new patents, we are continually acquiring new technologies by progressively collaborating with academic scholars and scientists. Therefore, TCI Co., Ltd is capable of providing customized services by applying innovative techniques and manufacturing various products. To assist our clients entering the market with their competitiveness, TCI Co., Ltd provides our clients the total solutions in the whole supply chain, including formulation, product design, production, quality control, and marketing.





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## 【營運管理】

- 一、經營理念：秉持「創新與卓越」之經營理念。以「誠信、正直、嚴謹」作為公司經營的信條。且策略採不斷創新與突破，致力於優質新品開發，使產品具差異性、前衛性、領導性，並藉新品專利來強化產品之競爭力。
- 二、研發管理：設有專責之研發部門，配合業務須求，訂定新產品推出時程及年度研發計畫，並定期追蹤專案開發進度。積極與各大學術單位及財團法人等研究機構，共同開發新原料素材、新傳輸劑型、新組合應用等多項項目。
- 三、生產與作業管理：均按照 ISO 9001及 ISO 22000之標準，從原料控管、生產管理、倉儲物流管理等，皆採「國際品質管理系統標準」之作業程序進行運作與管理。
- 四、財務管理：會計師及監察人定期對公司財務進行查核，以俾能適時發現及揭露異常或缺失事項，並提出具體改善或防弊之意見。確實建立內稽內控措施以確保財務之健全，並兼顧營運效率。
- 五、企業電子化：現有之IT基礎建設較一般同業更為完整。建構完善的全球資訊整合網路系統，率先導入資訊化生產監控管制，利用網路的優勢有效了解生產過程的細節，並降低各種因意外疏失所成的食品安全危機。

## 【企業特色】

- 一、以客戶為導向的 ODM公司：訂定長期規劃、全球採購，靈活利用生產線之一貫作業程序，使客戶的成本和品質皆具競爭力。由於大量電子化的資料庫建立，使同仁可快速取得所需價值鏈之重要資訊，並有能力整合產品之完整生產鏈節，以達到高品質、高效能及快速交貨之服務。
- 二、創新之市場行銷策略：因全球佈局之成果，可迅速利用於全球各地建立之供應鏈，同步生產各式產品，並於全球各地交貨到客戶所指定的地點，達到『global & total solution』的理想。
- 三、無障礙溝通模式：有關『原料資訊』、『新劑型開發』、『業界產品資訊』、『專利成就』等資訊都與客戶進行開放式共享，提供『無障礙式的客戶管理』模式。公司內部之部門結構，亦依客戶特質，組合專屬於客戶的團隊，以符合所有客戶的差異性需求，快速完成產品開發及客戶服務，創造產值，並有效降低錯誤率，增加客戶滿意度。

## 【綜合評語】

- 一、以高品質、低價格的經營策略拓展市場，創新能力佳、市場概念強，是同業中懂得重視哈拉認證重要性的先驅。
- 二、與國際品牌商合作，建立跨國企業，以深入區域性市場，強調產品的品牌及品質驗證，以提高競爭優勢。
- 三、充分運用學術界及研究機構之研發成果與研發資源，成立關鍵技術研發中心，以提升產品技術層次，並強化新產品開發。
- 四、充分利用系統資訊技術整合能力，以提高整體經營運作效率（如：SAP系統與全球辦公室系統），並採專案小組方式專職負責特定客戶，減少溝通障礙，可快速提供服務，增加客戶滿意度。
- 五、企業文化實在、資訊透明，並響應愛心企業約定宣言，承諾不任意裁員；員工工作態度敬業，採大江幣與MVP制具激勵誘因，以凝聚員工向心力。



## IV. Product Test and Analysis Service

Regarding to the extreme importance of the effects of health foods and cosmetics, TCI Co., Ltd utilizes the sophisticated facilities and professional team to conduct the essential tests and analyses, and record their results in every step before, during, and after the production.

The product manufacturing process before the safety analysis can prevent the risk of errors. The thorough sample inspection during each manufacturing process can guarantee the safety and stability of raw materials and products. Through such tests and analyses, we ensure the quality and stability of our finished products.

## 【Operation Management】

- I. Research and Development Management  
Research and Development department is responsible for new product development for the market. Annual plans are proposed, and our R&D team has continuously monitors the project progress. We also aggressively engage with scholars in the academic institutions. Through our researches new materials, new delivery system and new formulations are developed.
- II. Production and Operation Management  
TCI Ltd. Co. strictly follows the ISO 9001 and ISO 22000 standards to control each manufacturing process from raw material, production, to logistic management. Each step is operated under the regulation of "Standardized Operation Procedure".
- III. Financial Management  
Accountant and financial controller are appointed to examine the corporate finance regularly to prevent and reveal any mistake. We have made comprehensive plans for internal control, which protect the financial safety and ensure the business effectiveness.
- IV. Digitalization and Connectivity  
TCI Ltd. Co. has distinguished itself with a comprehensive IT infrastructure. Our global information system enables us monitoring all kind of data which can be applied to lower production cost and the potential risk of food safety.  
Our unique telecom system provides convenient connection among each of our global branch office. SAP system is adopted for effective database management.

## 【Enterprise Characteristics】

- I. Customer-oriented ODM company  
TCI Ltd. Co. is capable at long-term business planning. We adeptly using our global purchasing units and integrated production and management system to lower cost for our clients and enhance their quality. Our clients gain their market competitive strengths accordingly.  
All raw materials and our products are strictly examined by TCI Ltd. Co.'s laboratory. The COA (Certificate of Analysis) is provided to ensure the quality of products. Throughout years of experiences, TCI has established an unique business model which contains purchasing order, manufacturing and product delivery. TCI Ltd. Co. has been regarded as the market leader in this arena. Massive database is built for fast information accessibility and effective utilization. Therefore, TCI Ltd. Co. is able to provide high quality of products with efficiency and on-time delivery services.
- II. Innovative Global Marketing strategy  
Through our global strategy, TCI Ltd. Co. is capable to establish efficient supply chains, by which products can be manufactured at various locations and delivered to desired locations for our clients. This is the reason why the TCI is able to realize the goal of providing "Global & Total Solution." The research and development division in Taiwan is used to develop products for meeting demands of newly emerging markets such as China, Malaysia and Indonesia with competitive price, good quality and fast manufacturing process. Therefore, we are able to help our international clients providing advanced products to gain their market competitive strengths.
- III. Effective Communication without Barriers  
TCI aggressively enforces open-communication model. All useful information such as material information, new delivery system, product information, patents are consolidated and shared with our clients. TCI continuously consolidated its internal organization, and created exclusive teams for particular clients in providing differentiated products and services. Operational errors are eliminated and value chains are analyzed, in order to increase our clients' satisfaction.