



允德實業股份有限公司

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地址：台南縣仁德鄉太子村大發路131號
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YUN TEH INDUSTRIAL CO., LTD

Owner：Tai, Hung Chang Tel: 886-6-2055622
Address：No. 131, Dafa Rd., Rende Township, Tainan County 717, Taiwan R.O.C.
Website：www.yunteh.com.tw

The 13th Rising Star Award

主要產品

- 一、環氧樹脂用硬化劑—聚醯胺樹脂、變性胺系、酸酐衍生物系
- 二、變性環氧樹脂
- 三、環氧樹脂系列接著劑、補強劑、充填劑

企業沿革

- 1978年 公司成立於台南縣仁德鄉，建廠試車完竣。
- 1980年 於日本東京設立連絡處專營日本市場。
- 1995年 設立台北分公司，加強北部客戶之技術及售後服務。
- 1996年 新辦公室與研發實驗室落成。
- 2000年 於新加坡設立關係企業EPOCHEMIE INT. PTE LTD打開中東市場、擴張東南亞市場。
榮獲ISO 9002 認證。
- 2003年 打開南美洲市場，首銷巴西。
- 2004年 榮獲ISO 9001 認證。
- 2006年 擴大廠房，6月正式遷移至新廠，並擴大外銷主力國際市場，銷往日本、東南亞、中東、南美洲、非洲等二十多餘國家。
- 2009年 通過無添加粉末及溶劑之消光型環氧樹脂塗料及成膜技術之專利申請。



國際競爭力

- 一、專業研發團隊：公司具有專長的博、碩士等專家，以高度專業技術及長期累積之經驗，同時與學術單位進行建教合作，持續地研發創新開發新產品及通過發明專利，作為國際競爭力之基礎。
- 二、客製化服務：為滿足客戶之需求，配合客戶量身訂作符合其特殊製程及規範之產品，與客戶同時創造符合高品質、獨特性及不易被模仿性之雙贏價值競爭優勢。
- 三、品質保證：公司擁有堅強之全球性各國代理商，深入瞭解競爭廠商之動向，能迅速為客戶之需求提供技術資料及解決問題之服務；尤其能於極短時間內開發出客戶需求之樣品，並立即將產品送達予客戶使用。

營運管理

- 一、經營理念：公司創立以來，即秉持「品質保證，滿足客戶需求，誠信至上，創新致勝」之基本理念；作為一個值得信賴的生產廠商，以滿足客戶需求並降低客戶抱怨，乃是公司所重視之目標。
- 二、人事管理：依勞動基準法訂定人事管理規章(工作規則)與安全衛生工作守則。
- 三、生產作業管理：
 - (一) 確保採購進料之品質、數量、規格等符合本公司之要求，並提供原、物料供應商的品質水準，而訂定進料驗收程序。
 - (二) 為使生產作業能依預期生產，按時交貨，減少工時浪費，提高產能，增加市場競爭力，訂定了生產計畫管制程序。
 - (三) 為確保公司之產品能符合既定之品質標準，滿足客戶之要求，防止不良品流入顧客手中，乃訂定了製程，成品之檢驗管制程序。

Business Items

- I. EPOXY RESINS CURING AGENTS.
- II. JOINTMIDE (POLYAMIDE, AMIDOAMINE).
- III. JOINTMINE (ALIPHATIC POLYAMINE, CYCLOALIPHATICAMINES & AROMATIC AMINE).
- IV. MODIFIED EPOXY RESIN.
- V. JOINTBOND (Custom – made Epoxy System).

History

- 1978 Yun Teh company established at No.7, Ln. 38, Zhongyi 1st St., Rende Township, Tainan County 717, Taiwan.
- 1980 Established Tokyo's office and developing Japan's Market.
- 1995 Established Taipei office that offers technology and best serve for North customers.
- 1996 Established new office and laboratory.
- 2000 Established EPOCHEMIE INT. PTE LTD in Singapore to start the market in the Middle East and expand the market in South East Asia.
SGS system certification ISO 9002 qualified.
- 2003 Started the exportation to South America, and Brazil is the first customer in this area.
- 2004 SGS system certification ISO 9001 qualified.
- 2006 Extended equipment and moved to the new manufactory in June.
Extended exportation to more than 20 foreign countries in overseas such as Japan, South East, Middle East, South America, and Africa...etc.
- 2009 Yun Teh Industrial Co., Ltd. has been awarded TW patent No. I12345, entitled “Hardeners for Non-lustre Epoxy Coating Without Solvents and Powder Additives.”



Export Competitiveness

- I. Professional research and development team
Yun Teh Industrial Co., Ltd. has skilled professionals with highly specialized technology and long-term experience, also cooperates with academic organization to improve and design new products and apply for patents, which are our base on international competition.
- II. Custom-made service
Design products according to customers' inquiry to create unique and high quality products to reach the superiority of win-win aspect, which is hard to be imitated.
- III. Quality insurance
Yun Teh has overseas agents, who can notice competition movement, and also can provide technology information and solution for customers' request. Meantime, we always win customers' approval and praise as we can always send the samples to customers on time. Customers always think Yun Teh's products equal to “High quality” and “Good service”.





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四、研發管理：

- (一) 為使產品多樣化，以符合市場需求及客戶要求，針對生產良好的產品，制訂新產品開發管理程序，以提高競爭力。
- (二) 研發人員依客戶要求、意見或市場需求，進行研發試作及檢驗，於檢驗結果符合條件後，將樣品交客戶試用確認完成，始進行生產作業。

五、人力資源管理及全員e化程度：

- (一) 公司秉持著最大資產就是員工，讓人才適得其所，發揮所長，提供良好的工作環境，維持良好的勞顧關係。
- (二) 公司已建立網路系統，架設網站提供資訊給所有客戶。為了增進工作效率及競爭力，導入ERP系統以整合公司資源。

六、財務管理：

會計師及監察人定期對公司財務進行查核，俾能適時發現及揭露異常或缺失事項，並提出具體改善或防弊之意見。

強而特樹脂 JOINT RESINS

ISO 9001 認證通過

JOINTMIDE 聚醯胺樹脂 (POLYAMIDE RESIN)
JOINTMINE 變性胺 (MODIFIED AMINE)
JOINTBOND 環氧樹脂系塗料、接著劑

Specialized Manufacturer Of
Hardener For Epoxy Resins

環氧樹脂硬化劑專業製造

聚醯胺樹脂 · 變性胺 · 聚胺 · 酸酐

用途

水溶型 (Water Soluble)
乳化型 (Water Base Emulsion)
彈性型 (Excellent Flexibility)
耐熱型 (Excellent Heat Resistance)
水中硬化型 (Under Water Cure)
抗高濕氣型 (High Wet Resistance)
電鍍型 (Thixotropic Type)
單液型 (Single Component)
加熱硬化型 (Heating Cure)
常溫硬化型 (Room Temperature Cure)
消光型 (Non Gloss)
低溫硬化型 (Low temperature cure)

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Operation Management

- I. The Belief of Operation
Our company's basic belief is "Quality Guarantee, Customers' Satisfaction, Honesty, Improvement and Creation". Our target is to satisfy customers' request, reduce their complaint and win their trust.
- II. Employee Management
Set up company rules (working rules) and safety sanitation rules according to government regulation.
- New arrivals: we give normal and professional training, and new arrivals will be our employee after the probation period.
- Employees: set up rules about holidays, salary, attendance, work overtime, education and training. Also a clear examination system.
- Benefits for employee according to company's welfare rules.
- III. Production Management
- Ensure the raw material's quality, quantity and specification according to company's rules.
- List production control plans to manage production.
- Set up inspection procedure to ensure products' quality.
- IV. Research and Development Management
- Set up procedures to control new products' development to satisfy customers' request.
- Proceed production after samples approval by customers and market.
- V. Human Resources Management and the Level of computerization
- Yun Teh considers employees as our property, and provides good working environment in order to maintain a good relationship with labors.
- Established network and set up internet to provide information to customers. Also work on ERP operation system to organize our resource and improve efficiency and competitiveness.
- VI. Financial Management
Accountants are appointed to examine the corporate finance regularly to prevent and reveal any mistake.

Enterprise characteristics

- I. Specialization
According to 30-year experience, we have the specific know-how to produce the custom-made products according to customers' inquiry.
- II. High efficiency
We can provide samples to customers within 7 working days from designing products to shipping under high efficiency.
- III. High output
Yun Teh organizes business under honesty and professional technology to create high output and maintain business sustainability.



企業特色

- 一、專業化：經三十年累積之經驗，在合成反應方面掌握獨特的技術，配合客戶之需求，為客戶量身訂作符合其特殊需求之產品。
- 二、高效率化：從新產品之開發到生產出貨，高效率配合客戶需要，客戶需要的現有樣品在7天內即可到達世界各地之客戶手中。
- 三、高產值化：員工僅僅21位，卻創造出近4億元之營業額，每人年產值約1千7百萬，允德本著“台灣牛”、“誠信”的精神努力耕耘，以“誠信”的理念，永續經營，更要有專業之技術不斷研發與經驗累積為基礎，一步一腳印、腳踏實地、終有開花結果的一天。

綜合評語

- 一、掌握節能減碳的世界潮流，量產具高品質之新性產品，以自創品牌行銷國際，客戶遍及世界級化工廠商。
- 二、採客製化及少量多樣的生產方式，透過產學合作積極開發具環保概念之產品，具快速解決客戶需求之客製化服務能力，其未來發展相當可期。
- 三、生產作業採自動化，電子化程度高，致公司規模小但營業額高，員工僅21人，每人產值約1,700萬元，創造高值化之績效，頗具「小而美」特質。
- 四、辦公場所與工廠環境良好，相當重視員工福利；同時堅持產業不外移政策，持續根留台灣，繼續擴散並創造價值，實屬難得。

