

# 精林國際有限公司

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## 主要產品

媒合國外客製化需求及台灣在地供應鏈  
提供工程開發 / 設計解決方案

## 企業沿革

- 2014 年 精林國際有限公司成立
- 2015 年 醫療株式會社 - 日本合格供應鏈
- 2015 年 自動化機械設備 - 日本合格供應鏈
- 2015 年 汽車業 - 澳洲合格供應鏈
- 2018 年 ERP 系統實施導入
- 2020 年 PDM 系統實施導入
- 2022 年 搬遷至現址“大里軟體園區”
- 2022 年 Solid Edge 軟體工具實施導入
- 2023 年 ISO 9001:2015 認證
- 2024 年 電腦自動驗證 3D 掃描工具的導入

## 企業簡介

精林國際股份有限公司於 2014 年成立，隨著商業模式的轉變，我們不再僅限於傳統貿易商的買賣交易，而專注於整合台灣中小型供應鏈，致力於將「台灣製造」(MiT) 的產品行銷全球。我們的使命是為客戶提供最佳解決方案，願景是成為台灣最卓越的整體解決方案供應商。

精林國際提供一站式服務，參與從產品開發到製造的全過程，具備 OEM 及 ODM 的生產能力。我們秉持「品質至上、顧客第一」的精神，並以達成最高的品質標準為目標。迄今，公司已成立 10 年，並獲得國際醫療器材設備廠及汽車零件組裝廠的認可，成為合格供應商。

近年來，為了滿足客戶日益增長的需求，我們持續擴增設備與人力，以提升產能。同時，導入 ISO 9001 品質管理系統，建立了「穩定優良品質、降低成本、顧客滿意」的經營理念，並承諾以負責任的服務態度來回應客戶的需求，目標是實現企業的永續經營。

## 出口實績及國際競爭力

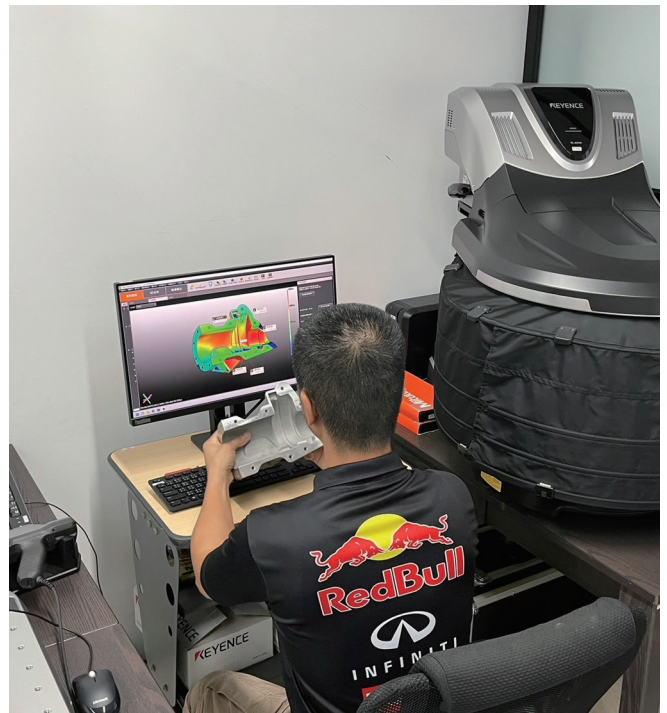
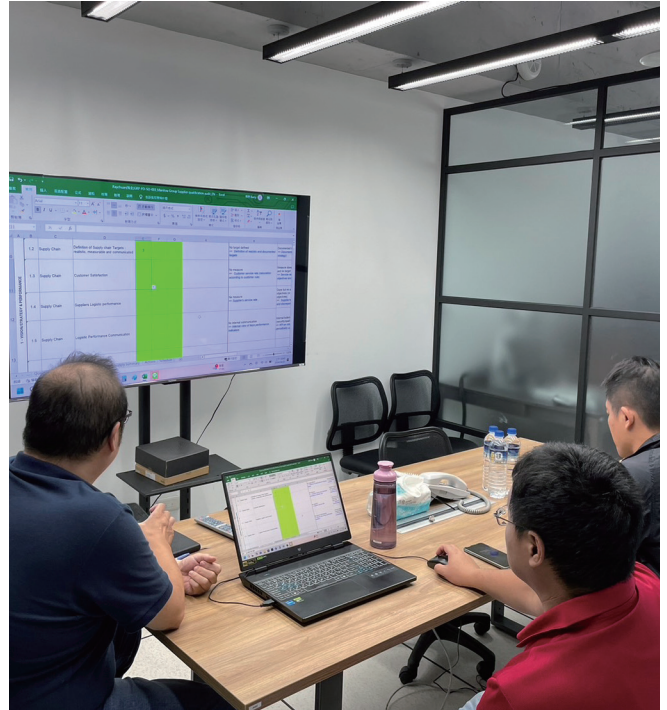
- 1 具備工程開發設計服務能力及經驗，前期製程建議、成本評估；中期測試、品質驗證；後期量產管控、自主回報訂單出貨狀況、依據客人需求提前下單給工廠備料，以及銜接工廠與國外需求的能量，目標成為客戶於台灣當地的 design house。
- 2 出口佔總營業額 9 成以上，市場目前為澳洲、日本、菲律賓為主，亦再積極擴展美洲版圖中。
- 3 第三方驗證合作：SGS、塑膠中心、金屬中心等緊密配合，針對客戶需求提供創新研發的能量、材料選用跟測試項目建議，以及根據車廠測試規範驗證。

## 營運管理與績效

- 1 積極開拓國際市場及在地優質供應鏈，目標成為台灣最優質的工程開發解決方案商
- 2 每月定期舉辦內部月會，各部門進行專業知識分享、討論近期對於供應商的觀察等確保各單位資訊流通。
- 3 每年召開管理審查會議，以 SWOT 分析機會風險管控 ISO9001 品質管理系統的運作品質。
- 4 與客戶定期召開週會議，使客戶能掌控各專案進度及提升信任感。
- 5 一站式出貨服務，無縫銜接製造到出貨的環節，每週主動回報出貨狀況給客人。
- 6 公司資料均電子化，無論是否在辦公室，各業務職掌均能實現遠端工作。

## 永續經營

- 1 員工福利：招募各領域 / 年齡層 / 性別人才，致力打造多元職場環境，除了勞工保險、健康保險、勞工退休金制度基本保障外，更提供團險及員工申訴專用信箱加強員工的保障，另外亦提供獎金制度，包含久任獎金、績效獎金、旅遊補助、勞工健檢補助等。
- 2 客戶權益：應客戶需求而逐步擴編團隊，招募有豐富工程開發經驗的專業人才，為承接客戶更前端的設計需求，迎合客戶日益增加的量測、打樣需求，亦提前添購新設備及部屬品質人員，除人力及設備的支持外，亦與第三方保險公司配合，進而提供產品產物保險，讓客戶對產品更安心。
- 3 社會貢獻：除了每月定期捐款給各社會福利機構，精林國際更深入了解各社會機構需求，並針對需求單位採購所需的相應物資及捐贈設備，以善盡社會責任，落實「取之社會，用之社會」的原則。



## 綜合評語

- 1 透過上下游串接，可接受 OEM 與 ODM 及少量多樣訂單之服務業。
- 2 營運策略採深化與客戶共同製程開發，提供客戶設計服務、出貨一站式服務。
- 3 短期已完成採購，碳足跡計算；中期以訂單，客戶誘因，協助供應商發展相關對策；長期將進行碳封存及淨零碳排。



# KOIOSLIN INTERNATIONAL CO., LTD.

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## Business Items

Matchmaking foreign customized needs with Taiwanese local supply chain

Provide engineering development/design solutions

## History

- 2014** Company Established
- 2015** Medical Corporation-Japan Qualified Supplier Chain
- 2015** Automated Machine-Japan Qualified Supplier Chain
- 2015** Automotive Industry-Australia Qualified Supplier Chain
- 2018** ERP System Implementation
- 2020** PDM System Implementation
- 2022** Relocated to current location at "Taichung Software Park"
- 2022** Solid Edge Software Tools Implementation
- 2023** ISO 9001:2015 Certification
- 2024** Computer Automatic Verification 3D Scanner CMM Implementation

## Introduction

Founded in 2014, KOIOSLIN International Co., Ltd. has adapted to evolving business models, moving beyond traditional trading practices to focus on integrating Taiwan's small and medium-sized supply chains. Our mission is to promote "Made in Taiwan" (MiT) products globally, delivering optimal solutions for our clients with the vision of becoming Taiwan's premier provider of comprehensive solutions.

KOIOSLIN International offers one-stop services, engaging in every stage from product development to manufacturing, with capabilities in both OEM and ODM production. Guided by our principle of "quality first, customer foremost," we strive to meet the highest quality standards. Over the past decade, we have earned recognition from international medical equipment manufacturers and automotive parts assembly plants, establishing ourselves as a qualified supplier.

In response to increasing client demands, we have consistently expanded our equipment and workforce to boost production capacity. Additionally, we have

implemented the ISO 9001 quality management system, fostering a management philosophy centered on "stable and excellent quality, cost reduction, and customer satisfaction." We are dedicated to meeting customer needs with responsible service, aiming for sustainable development within our company.

### Export Competitiveness

- 1 With our engineering development, design capabilities and experience, we offer comprehensive support throughout the product lifecycle, including early-stage process suggestions, cost evaluations, mid-stage testing, quality verification, and late-stage mass production control.
- 2 We provide weekly updates on order and shipment status, place early orders to factories for material preparation based on customer needs, and fulfil between factories and international customer demands. Our goal is to serve as the customer's local design house in Taiwan.
- 3 Exports account for over 90% of our total sales, with primary markets in Australia, Japan, and the Philippines. We are actively working to expand our presence in the Americas.
- 4 Third-party verification partnerships: We collaborate closely with third-party verification partners, including SGS, the Plastics Industry Development Center, and the Metal Industries Research & Development Center. These partnerships enhance our innovative R&D capabilities, providing material selection recommendations and testing services based on customer needs, and ensure compliance with automotive manufacturer testing standards.

### Operation Performance Management

- 1 Actively expanding into international markets and developing high-quality local supply chains, aiming to become Taiwan's leading provider of engineering development solutions.
- 2 Regular monthly internal meetings are held where each department shares their expertise and discusses recent observations regarding suppliers, ensuring transparent information exchange.
- 3 Annual management review meetings utilize SWOT analysis to assess opportunities and risks, ensuring the effectiveness of our ISO 9001 quality management system.
- 4 Regular weekly meetings with clients are held to keep them informed about project progress.
- 5 One-stop shipping services seamlessly connect the manufacturing process to delivery, with weekly updates on shipping status provided to clients.
- 6 The company's data is fully digitized, enabling remote work capabilities for all employees, regardless of their location.

### Sustainable Management

- 1 Employee Benefits: We recruit talent from diverse fields, age groups, and genders to foster an inclusive workplace. Our benefits include seniority bonuses, performance bonuses, travel subsidies, health check subsidies, labor and health insurance, pension plans, group insurance, and dedicated support.
- 2 Customer Rights: To address the increasing front-end design needs of our clients, we are expanding our team with qualified professionals. We are also investing in new equipment and personnel to meet the growing demands for measurement and prototyping. Additionally, we provide product liability insurance to enhance product quality and instill greater confidence in our customers.
- 3 Social Contributions: We actively assess the needs of various institutions and procure and donate essential materials and equipment accordingly. Furthermore, we make regular monthly donations to social organizations, fulfilling our commitment to corporate social responsibility.

