德承股份有限公司

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EXPERTISE IN EMBEDDED COMPUTING

主要產品

強固型嵌入式工業電腦
工業平板電腦與顯示器
GPU 嵌入式工業電腦

企業沿革

2012 年　Cincoze 成立於台灣新北市
2014 年　推出強固型嵌入式電腦產品線
　　　　　　取得 CDS 技術專利
2015 年　推出工業平板電腦與顯示器產品線
2016 年　自有工廠通過 ISO 9001 認證
　　　　　　中國子公司於深圳成立
2020 年　推出 GPU 嵌入式電腦產品線
2021 年　新工廠啟用
2022 年　企業新總部落成
　　　　　　取得五項產品專利
　　　　　　榮獲鄧白氏台灣第九屆中小企業菁英獎肯定

2023 年　美國子公司於加州成立
　　　　　　取得七項產品專利
　　　　　　榮獲鄧白氏台灣第十屆中小企業菁英獎肯定

企業簡介

德承是擁有自有品牌的製造商，專注於提供邊緣運算及智慧物聯網（AIoT）所需的強固型嵌入式電腦。我們以台灣優質品牌「Cincoze」行銷全球，品牌名稱源自「synchronize, 同步」，展現我們致力於實現與客戶應用無縫整合的承諾。

自 2012 年成立至今已有 12 年歷史，多年來傳遞高端、專業、可信賴的品牌形象。100% 自有品牌、無 OEM、ODM 的經營模式以及 100% Made in Taiwan，區隔出與其他工業電腦業者最大的差異點。

全系列產品以嵌入式運算技術為核心，發展出四大產品線，提供齊全完整的運算解決方案。Rugged Computing 產品線是專為克服嚴苛環境的工業電腦；Display Computing 產品線

德承股份有限公司

則是涵蓋多種 HMI 應用；GPU Computing 產品線是專注滿足 AI 應用的解決方案；Machine Computing 產品線則是針對機器視覺應用所打造的機箱電腦。總計 16 個產品系列，超過 500 款產品行銷全球，以卓越的產品特性滿足多元化的工業應用需求。

出口實績及國際競爭力

1. 產品從設計研發到製造，全程 100% 台灣精工，品質值得信賴。
2. 整體營收的 98% 來自海外市場，主要出口至歐美國家。
3. 業務遍及全球，與來自 40 多個國家近 60 家代理商夥伴緊密合作。
4. 連續 8 年的年複合成長率（CAGR）高達 40%。

營運管理與績效

1. 通過 ISO9001：2015 品質管理系統認證，並獲得多項國際專利與獎項的肯定。
2. 積極經營與代理商的深度夥伴關係。
3. 內部管理全面數位化，涵蓋工作管理、產品與訂單管理及人力資源系統，數位轉型成效卓著。
4. Cincoze 的嵌入式電腦不僅具備高品質，更打破以往工業產品笨重、缺乏質感的刻板印象，致力成為嵌入式電腦領域中兼具品質與設計美學的 BMW。

永續經營

1. 創新驅動：持續投入研發，推出高效能並符合應用需求的產品，保持市場競爭力。
2. 公司治理：健全完善的企業內稽內控管理系統，每個部門皆依據工作流程制定手冊、程序書、作業指導書、表單等文件，將制度化與標準化的規範徹底落實。
3. 員工發展：提供多樣化的培訓計劃和內部晉升機制，促進員工的職業成長和滿意度。
4. 資源管理：實施節能減碳措施，優化資源利用效率，減少環境影響。

綜合評語

1. 提供邊緣運算及智慧物聯網所需要的嵌入式電腦，產業涵蓋電動車廠、歐洲地鐵設施、機場設施等，國際競爭強，擁有多個知名大廠客戶。
2. 重視研發管理，並重視通路管理與代理商之合作營運模式。
3. 重視 ESG 永續經營，採用環保材質與綠色設計，減少碳足跡。

Cincoze Co., Ltd.

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EXPERTISE IN EMBEDDED COMPUTING

Business Items

Rugged Embedded Industrial Computers
 Industrial Panel PCs & Monitors
 GPU Embedded Computers

History

2012 Cincoze was founded in New Taipei City, Taiwan
2014 Launched Rugged Computing line
      Obtained a patent for CDS technology
      (Convertible Display System)
2015 Launched Display Computing line
2016 Own factory obtained ISO 9001 certification
      Subsidiary established in Shenzhen, China
2020 Launched GPU Computing Line
2021 New factory built
2022 New headquarters established
      Obtained five patents.
      Recognized with the 2022 D&B Taiwan Top 1000
      Elite SME Award
2023 Subsidiary established in California, USA
      Obtained seven patents.

Recognized with the 2023 D&B Taiwan Top 1000 Elite SME Award.

Introduction

Cincoze is a brand manufacturer dedicated to providing embedded computing systems for edge computing and AIoT applications. We market our high-quality Taiwanese brand 'Cincoze' globally, with the brand name derived from 'synchronize,' reflecting our commitment to seamlessly integrate with customer applications.

Since our establishment in 2012, we have a history of 12 years, consistently conveying a high-end, professional brand image. Our 100% owned brand, with no OEM or ODM operations, and 100% made in Taiwan, sets us apart from other industrial computer manufacturers.

Cincoze focuses on embedded computing technology and has developed four major product lines, offering comprehensive computing solutions. The Rugged Computing line features rugged computers specifically designed for harsh environments; the Display

Computing line covers a variety of HMI applications; the GPU Computing line focuses on solutions for AI; and the Machine Computing line is tailored for machine vision applications with designed installations in machines or control cabinets. In total, there are 16 product series and over 500 models marketed worldwide, meeting diverse industrial application needs with excellent product features.

Export Competitiveness

❶ Products are 100% designed, developed, and manufactured in Taiwan, ensuring reliable quality.
❷ 98% of overall revenue comes from overseas markets, primarily exported to Europe and the United States.
❸ Business spans globally, closely collaborating with nearly 60 distributor partners from over 40 countries.
❹ Achieved a compound annual growth rate (CAGR) of 40% for eight consecutive years.

Operation Performance Management

❶ Certified in the ISO 9001:2015 Quality Management System and received multiple international patents and awards.
❷ Actively developed deep partnerships with distributors.
❸ Comprehensive digitalization of internal management, which covers work management, product and order management, and human resources systems, achieving remarkable results in our digital transformation efforts.

❹ Cincoze embedded computers not only offer high quality but also break the stereotype of industrial products being bulky and lacking in aesthetics, striving to be the BMW of the embedded computer field in terms of both quality and design aesthetics.

Sustainable Management

❶ Innovation-Driven: Continuously invest in R&D to launch high-performance products that meet application needs and improve market competitiveness.
❷ Corporate Management: A sound internal audit and control management system is established. Each department formulates manuals, procedures, work instructions, and forms based on workflow, thoroughly implementing institutionalization and standardization.
❸ Employee Development: Provide diverse training programs and internal promotion mechanisms to enhance employees' career growth and satisfaction.
❹ Resource Management: Implement energy-saving and emission-reduction measures to optimize resource utilization efficiency and reduce environmental impact.

MULTIPLE PATENTS WORLDWIDE

RUGGED COMPUTING

DISPLAY COMPUTING

EMBEDDED COMPUTING

MACHINE COMPUTING

GPU COMPUTING