

緯凡金屬股份有限公司

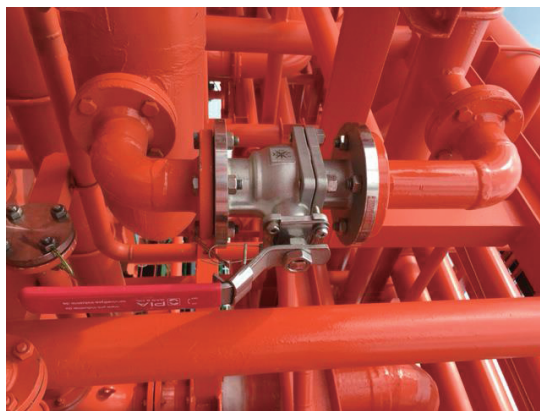
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主要產品

緯凡金屬主要生產高端專業金屬球閥（Ball Valve），用於電廠、石化產業、食品、化學和工業製程...等
主要材質產品：不鏽鋼球閥、碳鋼球閥

企業沿革

- | | |
|-------|---|
| 1992年 | 公司創立，設廠於台中太平區 |
| 1996年 | 通過ISO 9001品質管理系統認證 |
| 1997年 | 投資擎美（股）公司，外貿並發展自有品牌MARS，直接對全球各地接單與銷售 |
| 1999年 | 直接裝平台球閥取得美國、德國和中國的專利證明 |
| 2003年 | 自購大里廠房，擴大產能
通過TüV德國萊因的歐盟壓力容器指令（PED）的CE認證 |
| 2006年 | 通過美國石油管路協會API Q1/6D品質管理系統認證
進駐越南平陽省，成立精創鑄造廠，奠定整合上下游供應鏈之里程碑 |
| 2009年 | 榮獲經濟部技術處SBIR研發補助計畫 |
| 2010年 | 榮獲台中縣99年度績優廠商金手獎表揚
擴大經營增購霧峰加工廠，提升CNC專業及自主加工能力 |
| 2016年 | 二片式6英吋法蘭球閥，通過美國國際標準API 607防火認證 |
| 2017年 | 推動TOYOTA精實管理生產，持續改善現場作業，迄今 |



企業簡介

緯凡之金屬球閥，1997年即發展自有品牌MARS，並首創以直接裝平台球閥專利設計成功打入國際市場，產品外銷美國、德國、法國、英國、丹麥、瑞典、瑞士、俄羅斯...等，逾40個國家，年營業額歐洲佔比約51%、美洲佔比約31%及澳洲佔比約5%，並以國際代理商合作之經營模式，整合資源能更快速因應國際市場需求。

國際競爭力

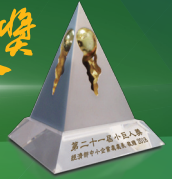
一、整合供應鏈資源

從開發，設計，鑄件製造，機械加工，裝配到零件供應鏈的整合，我們不斷提高品質，降低生產成本，縮短交貨時間來創造競爭優勢。

21st 外銷績優中小企業

小巨人獎

得獎專線 RISING STAR AWARD



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Products and Solutions

Our core business is providing high-end metal ball valve, use in power generation, processing of oil, gas and petroleum, food manufacturing, chemical and industrial process and many other fields.

Main material products: stainless steel ball valve, carbon steel ball valve.



History

1992	TRANSWORLD STEEL was founded in Taiping, Taichung
1996	ISO 9001 Certification
1997	Invest in MARS VALVE CO., LTD. marketing with own brand "MARS" trade around the world.
1999	"Direct mount ball valve"obtained patent worldwide.
2003	Relocated to Dali Dist. , Products passed Pressure Equipment Directive(PED) certification and CE factory certified
2006	Products passed American Petroleum Institute API Q1/6D certification New foundry opened in Vietnam
2009	Obtained Department of Industrial Technology, Ministry of Economic affairs SBIR R&D program
2010	Won Golden Hand Award for Outstanding SMEs Extended a CNC factory in Wufeng Dist.
2016	Product 「 2-Piece 6" Flange ball valve 」 passed American Petroleum Institute (API 607) fire safe test.
2017	Introduce the spirit of "Toyota Production System, TPS"

Introduction

TRANSWORLD STEEL metal ball valve, developed our own brand MARS in 1997, and successfully entered the international market with the direct mount ball valve.

The products are exported to United States, Germany, France, Britain, Denmark, Sweden, Switzerland, Russia, etc. In more than 40 countries, the annual turnover of Europe accounts for about 51%, America accounts for about 31% and Australia account for about 5%. With the cooperation model of international agents, the integration of resources can more quickly meet the needs of the international market.

Export Competitiveness

I. Supply chain resources integration

Integrated with development, design, manufacture, machining, assembly, supply chain, we continue to improve quality, cost reduction and priority delivery to create competitive advantages.

二、建立自有品牌及貿易代理機制

我們以品牌國際化，市場全球化為營運策略，建立與代理商的合作模式，有效開發國際訂單，達到雙贏局面。

三、專業認證，品質保障

工廠產線通過ISO 9001認證，產品取得歐盟CE及美國API認證，並擁有多項專利，有效提升國際業務拓展。

四、邁向全追溯

積極打造球閥之EC 1935/2004認證，期許未來能首創提供球閥品質追溯及保證。



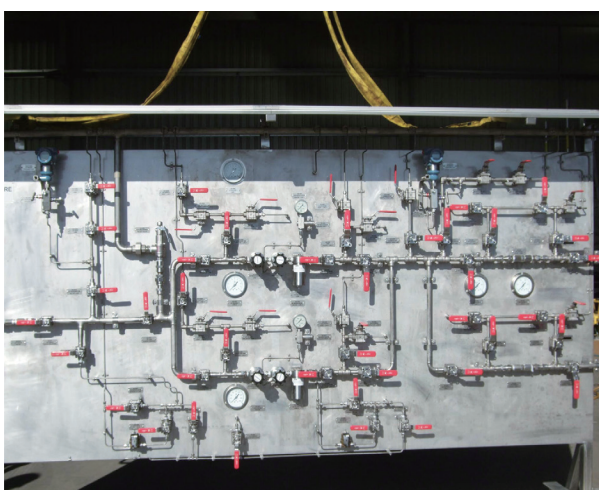
營運管理

- 一、以OBM或是ODM、OEM的商業模式，致力於不斷的創新與製程改善，建立高品質產品與服務。
- 二、推動TOYOTA精實管理生產，並整合上下游供應鏈情報圖，有效擬定企業核心價值之改善方針。
- 三、以「安全第一」為核心價值，「創新」、「嚴選」、「誠信」為經營理念。
- 四、精益求精，驅使我們朝向”與世界一線閥廠並駕齊驅”的企業願景前進。
- 五、重視員工職涯發展，透過定期教育訓練或前往海外越南廠多方學習，並鼓勵員工在職進修，擴大視野增加專業能力。



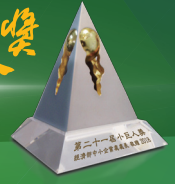
社會責任

- 一、重視員工福祉，成立員工福委會、並享有國內外旅遊、員工分紅、三節獎金、健康檢查、員工聚餐、運動社團...等活動。
- 二、設立員工關懷基金，當同仁及其家庭遇到事故，即時溫馨送暖。
- 三、任用身心障礙者之就業人數，優於法令之規定。
- 四、提供員工友善工作環境，「大好」、「共善」、「同樂」為企業精神。
- 五、我們嚴格的掌控污水處理，響應綠能環保搭建太陽能屋頂，並推動e化工作環境，節能減碳。
- 六、董事長為扶輪社員，長期參與社區服務及關懷弱勢團體不間斷。



綜合評語

- 一、以自有品牌 MARS 發展，外銷市場包括美加墨、歐盟（德、法、瑞、荷、比等）、新加坡、印度、澳洲等，逾 40 個國家，外銷客戶穩定，重視對客戶的服務，並強調品質管理。
- 二、開發高階球閥，持續創造中小企業小而美的競爭優勢，建構資源整合的核心價值，具市場競爭力。
- 三、關懷社區與弱勢，持續關注國際環保，參與太陽能屋頂種電政策為環保議題盡心力。



II. Establishing our own brand and in collaboration with local trade agents

Brand internationalization, market globalization are our strategies, we cooperate with local agents to develop international orders to create a win-win situation.

III. Obtaining worldwide product certification and quality assurance

Obtained ISO 9001 factory certification and products passed European CE, US API certification, and necessary patents to effectively enhance international business development.

IV. Toward to full traceability

We dedicate to establish the EC 1935/2004 certification of the ball valve, and hope to provide the ball valve quality traceability and guarantee in the future.



Operation Management

- I. Operating with OBM, ODM, OEM model, and dedicates to innovation and continuous improvement, efforts on high value and quality products and service.
- II. Implement the lean management "Toyota Production System, TPS" to effectively develop an improvement policy for core values of the company.
- III. Our core value is "Safety first". Our corporate philosophies are "Innovation, Strict selection, Honest".
- IV. Excelsior, driving us toward the corporate vision of "Be in line with the world top tier-one valve manufacturer"
- V. Employee career development is emphasized, we encourage employees to do on-job-training and multiple learning, even more working in our foundry in Vietnam, so that personal skills can be raised.

Social Responsibility

- I. Employee welfare is highly emphasized: Established "Employee Welfare Committee", Employees are entitled to the benefits of annual domestic and foreign trip, bonus, season banquet, health examination, club...etc.
- II. Set up a care fund, when employees need emergency assistance.
- III. The number of people employed with disabilities is better than the government regulations.
- IV. Providing a friendly working environment for employees, "Excellent Situation, Common Good, and Achievement Sharing" are the corporate spirits.
- V. We strictly control the industrial sewage, and generate part of consumed power by solar energy equipment to save the power and reduce pollution. And being constructed internal e-business environment to achievement of energy conservation, carbon emission reduction and paperless.
- VI. General Manager is an international Rotary member, and he has been involved to participate in community services and cares for vulnerable groups in remote areas for a long time.

