

梭特科技股份有限公司

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主要產品

- 1. IC/LED分類挑揀設備(全球速度最快、精度最高)
- 2. IC/LED封裝設備
- 3. AOI自動光學檢測設備

企業沿革

| 2010年 | 成立「梭特科技股份有限公司」 |
|-------|----------------------------------|
| 2010年 | NST-600 LED Mapping Sorter推出 |
| 2014年 | 與惠特科技股份有限公司結盟,成為重要的策略性合作夥伴 |
| 2014年 | 與蘇州雨竹電子有限公司結盟,共同開展中國市場 |
| 2015年 | 蘇州雨竹電子有限公司一同參加2015 SEMICON CHINA |
| 2015年 | 首次以梭特科技亮相2015 SEMICON TAIWAN |
| 2017年 | 獲得CE認證 |





21st 外銷績優中小企業

HILL RISING STAR AWARD

Saultech Technology Co., Ltd.

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Products and Solutions

- 1. IC/LED Sorting Equipment (with the highest speed and accuracy in the world)
- 2. IC/LED Packaging Equipment
- 3. Automated Optical Inspection (AOI) Equipment



History

| 2010 | Founding of Saultech Technology Co., Ltd. |
|------|---|
| 2010 | Release of NST-600 LED Mapping Sorter |
| 2014 | Establishment of business alliance with FitTech Co., Ltd. as important strategic partner |
| 2014 | Establishment of business alliance with Trustec Co., Ltd. to expand development in Chinese market |
| 2015 | Participation in SEMICON China 2015 with Trustec Co., Ltd. |
| 2015 | Saultech Technology's initial appearance in SEMICON Taiwan 2015 as an exhibitor |
| 2017 | Obtained CE marking |









企業簡介

梭特科技致力於半導體精密設備研發、製造、銷售與 服務,專注在Pick & Place 和 Die Attach 取放技術之鑽 研,不斷延伸與客戶、通路商與同業之間的合作,志在成 為世界級取放自動化設備及技術的專業領導提供者。

本公司營運計畫將提供客戶更高效能的設備。像是全 球速度最快、精度最高的IC / LED分類挑揀設備、封裝設 備以及AOI自動光學檢測設備,建立高品質、創新、服務 的品牌形象,並秉持著『誠信、雙贏、獲利、回饋』的經 營理念,追求企業永續經營及發展。

國際競爭力

- 一、目前市場的主要競爭對手是ASM,ASM規模遠大於梭特,在IC / LED領域擁有眾多產品,相對也分散了資源;梭特的因應即是和同業策略聯盟,共同合作推廣市場,解決資源不足的問題。
- 二、為迎向持續成長爆發的IC半導體市場商機,除了台灣所扮演全球半導體的重要地位,特別是大陸在未來10年將投入 1兆人民幣(1年1千億)大舉扶持半導體產業,梭特將延伸我們在Pick & Place 的核心技術能力開發新款設備,準備搶 攻此一龐大商機。

營運管理

- 一、研發特點:提供客戶更高效能的設備。具全自動、高精密、高性能、高階、高速等特色。人性化的設計,重環保的設備。
- 二、品質政策:致力於精密設備的研發製 造銷售與提供客戶滿意的服務。追求 卓越品質,注重工作細節,改善內部 流程,達成零缺點之目標。
- 三、財務管理:遵循內稽內控制度,掌握 資金流向。

社會責任

- 一、友善職場:勞資會議的開立,建立兩 性平等工作環境並積極培訓女性員 工。
- 二、綠能環保:產品符合歐盟CE認證,並 倡導環境保護,落實垃圾減量、資源 回收及廢料整理再利用。

綜合評語



- LED 及半導體製程生產設備及零組件等產品製造,成功銷售至中國、日本、馬來西亞、德國、義大利等國家,客戶穩定且分散。
- 二、 IC/LED 分類挑檢設備為全球速度最快,產品定位精準,提供客戶更高效能的設備,自有研發能力 強,產業鏈聚集,具有高度競爭力。
- 三、具有友善職場環境,提供同仁多種培訓課程與職涯發展規劃,發展全方位的培育計畫,具良好企業形象。

Introduction

Saultech Technology is devoted to the research and development,

manufacture, sale, and servicing of precision semiconductor equipment, with a focus on

pick-and-place technology and die attach pick-and-place technology. Saultech Technology

continues to expand its cooperation with clients, distributors, and other enterprises in the same field, with

the goal of becoming the industry leader and top provider of world-class pick-and-place technology and equipment.

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RISING STAR AWARD

Saultech's operating plan is to provide its clients with high-efficiency equipment, including the fastest and most accurate IC/LED sorting equipment, packaging equipment, and automated optical inspection equipment in the world. Saultech Technology aims to achieve sustainable operations and development through the establishment of a brand image that represents quality, innovation, and service, and through the principles of integrity, a win-win strategy, profits, and giving back.

Export Competitiveness

- I. Saultech's main competitor in the market is ASM International, a company far larger than Saultech in scale with numerous products in the IC/LED field, whose broad resource base leaves little for smaller companies. Saultech responds to this problem by forming strategic alliances with other enterprises in the same field in joint marketing arrangements that solve the problem of insufficient resources.
- II. In addition to taking advantage of Taiwan's status in the semiconductor industry, Saultech is prepared to seize business opportunities that are emerging in the booming semiconductor market of China as the Chinese government invests 1 trillion RMB in the semiconductor industry over the next decade (100 billion RMB each year) by expanding on its core strengths in pick-and-place technology and equipment development.

Operation Management

- I. R&D: Saultech provides clients with fully automated, high-precision, high-end, high-speed, user-friendly, and environmentally friendly high-performance equipment.
- II. Quality Policy: Saultech is devoted to the research & development, manufacture, and sale of precision equipment, as well as satisfactory customer service. Its aims are the pursuit of excellence, attention to detail, internal process improvements, and the achievement of zero defects.
- **III.** Financial Management: Saultech follows a system of internal audits and controls that allow it to fully control capital flow.

Social Responsibility

- I. Employee-Friendly Work Environment: Saultech organizes labor-management meetings, has established a gender-equal work environment, and actively trains female employees.
- II. Green Energy and Environmental Protection: Saultech's products meet the standards stipulated for CE certification by the European Union. Saultech also advocates environmental protection and implements waste reduction, recycling, and reuse.

