



## 龍進自動機械股份有限公司

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### 企業沿革

- 1988年 ● 新竹縣創立
- 1991年 ● 遷廠至台中市烏日區
- 2003年 ● 獲頒台中縣工業會 績優工廠
- 2004年 ● 獲頒台中縣政府 金手獎  
獲頒經濟部中小企業 93 年度創新研發獎  
獲頒行政院勞工委員會 公益楷模獎
- 2005年 ● 獲頒經濟部中小企業94年度創新研發獎  
創新設計被動元件專用載具「薄膠板」研發製造成功  
自動化製程設備研發成功
- 2007年 ● 獲頒台中縣工業會「工業楷模」
- 2010年 ● 自創品牌「LONG設計圖」並申請商標通過
- 2012年 ● 獲得中華民國優良廠商協會「台灣優良產品金品獎」  
獲得中華民國優良廠商協會「智慧科技白金獎」
- 2014年 ● 獲得鄧白氏「臺灣中小企業TOP1000菁英獎」  
榮獲中小企業「卓越領袖獎」
- 2016年 ● 獲頒台中市政府「傑出產業技術創新獎」  
繞線電感陶瓷芯子斜沾技術創新製程研發成功並獲得發明專利
- 2018年 ● 獲得鄧白氏「臺灣中小企業TOP1000菁英獎」  
獲頒經濟部第25屆「中小企業創新研究獎」

### 主要產品

被動元件塗布端銀自動化機械設備及耗材  
「薄膠板」專業塗布製程自動化製造系統

### 企業簡介

龍進自動機械股份有限公司設立於1988年，由本公司董事長 林森崧先生所創立，公司基地位於台中市烏日區，主要研發與製造電子元件與半導體製程機械設備和專用治具及耗材。產品已銷售至全球23個國家，主要集中在亞洲、歐洲、美洲等地區，外銷營業比率占營業額的90%。

創新研發的專業技術為本公司核心價值，半客製化規劃能力與精密製造技術，具有不易被取代的競爭優勢，並為客戶提供即時需要的製程製造方法與設備，為客戶解決製程中的製造問題。

秉持著精益求精的精神，與全球優秀客戶共同攜手合作開發，掌握市場最新動態，不斷的創新研發，與時俱進，藉以滿足客戶對產品的高精度技術要求，並獲得客戶的信任與採用。

### 國際競爭力

- 一、本公司全球專利佈局，目前已擁有發明及新型等47張證書。自創品牌「LONG」行銷全球。
- 二、自行創新發明專利的「薄膠板」專業塗布製造系統，相較於其他同業比較優點，具有高產量、高精度、輕且薄、低人工、低訓練成本、低耗材成本等優勢。
- 三、為求品質及交期得以受到良好控制，將核心技術製造能力垂直整合，以確保產品零件最完善的精密加工及穩定的品質。

### 營運管理

- 一、「創新研發能力」、「精密製造技術」、「資訊數位化管理」、「人才資源穩定」及「完善的財務結構」，都是龍進公司治理的重要基石。有此基石方得以提升整體效率、提高產品品質、降低生產成本，並強化公司整體創新改善及迅速解決問題的能力，以提高客戶對公司的忠誠度，方能在全世界競爭環境中立於不敗之地。





# LONG Automatic Machinery Co., Ltd.

- Owner : LIN, SEN-SUNG
- Website : [www.longin.com.tw](http://www.longin.com.tw)
- Address : No. 111, Xifu Rd., Wuri Dist., Taichung City, Taiwan, R.O.C.
- Tel : +886-4-23353790

## Products and Solutions

SMD dipping equipments and related consumables  
'Thin Carrier Plate' dipping process automation



## History

- 1988** ● Established in Hsinchu
- 1991** ● Relocated in Wuri Dist., Taichung City
- 2003** ● Obtained Certificate of Merit Factory by Taichung County Industrial Association
- 2004** ● Obtained Golden Hand Award by Taichung County Government  
Obtained Certificate of Innovative R&D by Small and Medium Enterprise Administration, Ministry of Economic Affairs  
Obtained Certificate of Justice Model by Ministry of Labor
- 2005** ● Obtained Certificate of Innovative R&D by Small and Medium Enterprise Administration, Ministry of Economic Affairs  
Developed innovative carrier plate 'Thin Carrier Plate (TCP)' for passive components  
Developed fully automatic dipping machine
- 2007** ● Obtained Certificate of Industry Model by Taichung County Industrial Association
- 2010** ● Launched brand 'LONG' and trademark approved
- 2012** ● Obtained Taiwan Quality Product Gold Brand Award by Republic of China Fine Manufacturer Association  
Obtained Smart Technique Platinum Award by Republic of China Fine Manufacturer Association
- 2014** ● Obtained SME Elite 1000 by D & B  
Obtained Small and Medium Enterprise Outstanding Leader
- 2016** ● Obtained Industrial Innovation Award by Taichung City Government  
Developed slant dipping process and obtained invention patent
- 2018** ● Obtained Certificate of Taiwan Small & Medium Enterprises Innovation Award by

## Introduction

LONG Automatic Machinery Co., Ltd., established in 1988 by president LIN, SEN-SUNG and located in Wuri District, Taichung City, is specialized in researching and manufacturing machines, tooling, and consumables of electric parts and semiconductor process. With export sales up to 90%, LONG's products have been sold to 23 countries all over the world, main markets including Asia, Europe, America...etc.



- 二、擁有研發設計及創新技術服務優秀團隊，保有公司穩定客源，鞏固市場競爭力，自行掌控開發時程因應市場變化，快速因應客戶的需求，提供最佳即時的服務效率。
- 三、生產加工過程以及出廠前的設備與耗材，都經過高規格的品質嚴格管控，堅持高標準的精度與品質，為客戶預先做好產品測試，讓客戶在最短時間就可進入生產進度，藉此贏得全球客戶的信賴與肯定。
- 四、訂單皆以專人專案處理，嚴格控制交期及品質，與客戶保持良好的專業互動服務。
- 五、辦理員工在職教育訓練，鼓勵員工永續學習成長。



## 社會責任

- 一、定期舉辦尾牙或春酒，宴請員工全體闔家聯歡；每月下午茶日、季度聚餐活動、年度國內外員工旅遊補助、發放三節禮品、發放三節獎金；加保員工團體意外險、婚喪喜慶互助款補助等。
- 二、「取之於社會、用之於社會、回饋於社會」，懷著感恩的心在地扎根，龍進公司熱心社會公益、回饋鄰里。積極參與及捐款在地產業協會、在地學校、弱勢團體及守望相助隊等等。此外，也長期參與公立就業服務機構徵才活動。
- 三、積極根留台灣，建立專業精密技術能力，與全體同仁努力用心發展，期望給予全體員工安定的就業環境，照顧員工的家庭，盡份貢獻社會安定的力量。



## 綜合評語

- 一、以自有品牌LONG行銷，外銷市場涵蓋日本、美國、中國大陸及韓國，重視海外市場，外銷比例占90%，獲海外客戶肯定。
- 二、所研發之薄膠板系統，突破傳統被動元件塗布沾銀製造方式，成為全球創新製造系統，品質好、成本低，具有市場獨特性。
- 三、熱心公益、回饋鄰里，重視員工福利，落實性別平等措施，注重環保及工安衛，被1111人力銀行評為幸福企業。





Innovation and research of professional technology is LONG's core value. LONG provides customized products and precision manufacturing technology to fulfill different utility and needs, making LONG irreplaceable. The rapid and efficient solution to customer needs of production method and equipment has solved problems that customers may endure during processing.

With our motto 'Do the best better', LONG cooperates with best customers worldwide and masters the trend of the market. With continuing research and development, LONG is able to meet customers' high precision technology requirement and gain trust from our customers.

## Export Competitiveness

- I. 47 innovation and new patents. Sells all over the world by own brand 'LONG'.
- II. Innovative carrier plate 'Thin Carrier Plate (TCP)' and dipping system has advantage on high volume, high precision, thin and light, low labor requirement, low training time requirement, and low consumables cost comparing to competitors.
- III. Vertically integrates core technology and manufacturing ability to well-control quality, lead time and ensures the best process and the most stable quality of parts.



## Operation Management

- I. 'Innovative R&D ability', 'precision manufacturing technology', 'digitalize information management', 'information management', 'stable human resource', and 'healthy financial structure' are foundations of LONG. With these foundations, LONG could improve overall efficiency, improve product quality, lower production cost, strengthen the capability of innovation, improvement, and problem-solving ability to increase loyalty of our customers that put ourselves in an invincible position.
- II. With excellent research, development, innovation, and service team to maintain stable source of customers, LONG has consolidated market competitiveness by controlling development timeline to meet market change, providing immediate services to meet customers' needs.
- III. All products and machines have strictly control of processing and quality. LONG insists in high standard and quality, and has product testing for all products before ship to our customer in order to shorten waste of preparing time on customer side and start production as soon as possible, winning trust and affirmation from customers worldwide.
- IV. All orders are handled by specially-assigned person, strictly control of delivery time and quality and keep good interaction and service with customers.
- V. Arranges in-service training and encourages sustainable learning and growth.



## Social Responsibility

- I. Regularly hold year-end party or spring feast, at which all employees and their family could enjoy the party. Monthly afternoon tea, seasonal dinner party, annual company trip, and Chinese New Year, dragon boat festival, mid-autumn festival gift and bonus. Group personal accident insurance and subsidy of marriage, birth, and death.
- II. 'Taken from society, give back to society'. LONG participates in society activities and donates to local industrial association, education, minorities, and mutual attention teams. LONG also participates recruitment activities held by public employment service organizations.
- III. 'Roots in Taiwan'. To keep core technology in Taiwan, LONG establishes professionalized precision technological ability and develops the company together with all colleagues in order to provide stable employment environment, take good care of colleagues' family, and devote to stability of the society.