



# 君帆工業股份有限公司

## JUFAN INDUSTRIAL CO., LTD.



董事長 胡進財先生  
Chairman : Mr. Henry Hu

負責人：胡進財

地址：710台南市永康區永科環路118號

電話：06-2334879

傳真：06-2310993

推薦單位：玉山銀行南永康分行

營業項目：研發、設計、製造、銷售及服務  
工業自動化關鍵零組件

產品名稱：  
• 油壓缸  
• 空壓缸  
• 氣壓閥類  
• 空氣調理組  
• 真空元件  
• 電動缸  
• 油壓單元



<http://www.jufan.com.tw>

Owner : Henry Hu

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Recommended by :

E.SUN Bank-South Yungkang Branch

Business Items :

Research, Design, Manufacture, Sales and Service of Components and  
Systems for Industrial Automation

Main Products :

- Pneumatic Cylinders,
- Hydraulic Cylinders
- Pneumatic Valves
- FRL (Filter+Regulator+Lubricator)
- Vacuum Components
- Electrical Actuators
- Power Packs



君帆公司總部 Headquarters



中國無錫廠 Wuxi Plant

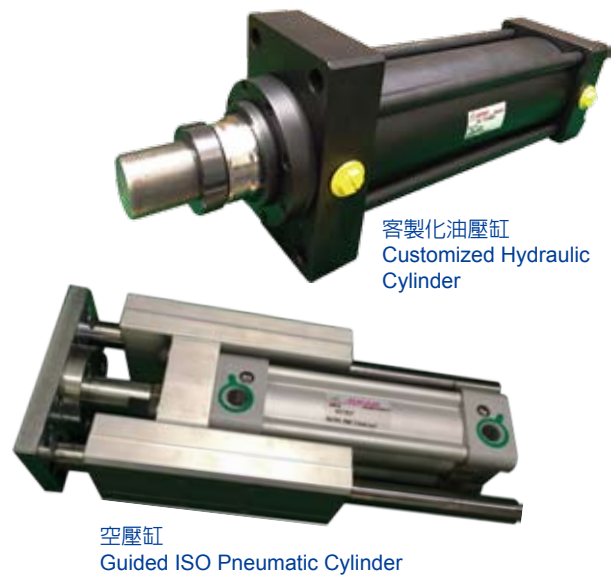


君帆工業成立於1979年，專業從事氣動液壓及電控元件與系統設計、製造、銷售、服務於一體的企業。公司生產多樣氣/油壓缸、氣壓閥、三點組合、真空元件、電動缸和油壓單元，適用於各型固定設備如塑膠射出機、半導體製程設備等，或行走機械如挖土機、垃圾車等，所提供的產品與服務皆為工業自動化所需關鍵零組件與系統。

### 品質提升與國際化

君帆設立於台南，35年來經歷草創、穩定、成長、發展四大階段。

草創時期公司針對台灣磚窯業發展自動化生產需求，提供相關氣/油壓缸，打響「君帆 JUFAN」品牌；進入穩定期後，則率先開發鋁合金壓鑄端蓋，大幅提昇國產空壓缸品質和美觀，成為國內第一家鋁合金氣缸量產公司。成長期源自於1996年成為日本流體傳動大廠的OEM供應商，並陸續開展日本、歐洲和東南亞市場；1998年，通過德國TUV公司認證ISO-9001品質系統並維持至今。2004年後為君帆的發展期，當年向經濟部報備赴中國無錫設



立「無錫君帆科技有限公司」，將台灣優質產品與生產制度拓展於大陸市場，從此成為中國輪胎硫化機與射出機模具業油缸第一品牌。

### 願景、理念與企業文化

以「全世界自動化工業關鍵零組件與系統的主要提供者」為公司願景，並秉持「誠信為本，以客為尊」的經營理念，與員工及供應商建立起夥伴關係，以達到提供全球工業自動化需求者增值的產品與服務的願望。堅實的品質是全球化服務的基石，因此，公司持續推展「隨時品質保證，永遠服務完美」的企業文化。

### 核心技術競爭力

君帆為精密機械關鍵零組件產業的尖兵，為累積專業技術，積極透過教育訓練，厚植員工流體傳動與控制技術，成為公司核心專業技術競爭力。此外，依據產業客戶多樣少量的需求特性，自行開發一套接單生產客製排程的網路即時經營管理系統(ERP)，動態執行業務、資材、品保等功能管制流程，滿足客戶穩定品質與彈性交期要求，成為公司核心管理技術競爭力。以此兩大核心技術競爭力為後盾，不斷貼近市場需求，隨時為客戶解決問題，是君帆



KPI會議 KPI Meeting

成功的關鍵。

### 以客為尊 深根台灣 放眼全球

35年來創業歷經酸甜苦辣，胡進財董事長憶起草創時期，「大年初二帶著太太與小孩開車回娘家的路上，一接到客戶電話，馬上回頭載著一家人把貨品送到彰化客戶手中，再回台南娘家。」就是秉持著積極為客人解決問題、提供完善服務的精神，為君帆建立起良好口碑。「中國無錫市設廠初期，有一年冬天在機場搭私自攬客的『黑車』前往工廠的高速公路上，因車子輪胎爆裂，在天寒地凍的路邊坡枯等2個小時！那種在陌生環境開拓及奔波的心境，至今仍印象深刻。」胡董事長再次面臨設廠種種的挑戰，並帶領同仁一步一腳印拓展中國市場，經十年努力雖有所收穫，但在大陸設廠及經營的過程中，深刻體會台灣才是公司永續發展的根基，因此2012年響應政府「鮭魚返鄉」政策，於台南市永康科技工業園區投

資設立營運總部與新廠，立志深根台灣、放眼全球，成為世界知名的台灣中堅企業。

### 員工是公司最大資產

亮麗的營運績效來自員工分秒的貢獻與努力。君帆為落實照顧員工，及讓其子女受到更好的教育與生活，除提供穩定的工作環境外，每年調高薪資、發放獎金與紅利，更固定提撥盈餘作為員工子女獎學金，提振員工士氣，以達到良好的工作績效，促使全體員工與公司同舟共濟共同奮鬥，讓公司成為台灣的幸福企業，並永續經營成長。■



員工圖書室 Reading Area



生產線 Production Line





Jufan Industrial Co., Ltd. was established in 1979 to start designing、producing and selling various Pneumatic/Hydraulic cylinders, Pneumatic Valves, FRL, Vacuum components, Electrical Actuators and Power Units/Power Packs which are applied in diverse equipment(such as injection molding machines or semiconductor process equipment) or mobile machines (such as excavators or garbage trucks). The products and services Jufan offering are the key components or systems for industry automation.

### Quality Improvement and Internationalization

Jufan was set up in Tainan city and has been in business for more than 35 years. There are 4 major stages of achievements since then. The “startup stage” was initiated by the need of automation in Taiwan brick kiln industry. Jufan designed and produced corresponding Pneumatic and Hydraulic cylinders for these customers. “JUFAN” brand started to be recognized in Taiwan market. Entering the “stabilization stage”, Jufan was the pioneer to develop die-casting covers for Pneumatic cylinders in Taiwan to improve quality and appearance of cylinders made in Taiwan. Coming into the “development stage”, Jufan became the oversea OEM supplier of a major Japanese fluid power and transmission control manufacturer in 1996 and thus developed exporting business to Japan, Europe and ASEAN countries. In 1998, Jufan’s implementation of ISO 9001 Quality Assurance Systems was certified by German TUV institute and is audited every year until today. The “growth stage” started in 2004. With the official approval of Ministry of Economic Affairs in Taiwan, Jufan set up a factory named “Wuxi Jufan Technology Ltd.” in Wuxi, China to introduce excellent products and super production management systems to China. Hydraulic cylinders made by Jufan are no.1 brand name for vulcanizing machines industry and mold industry now in China.

### Corporate Vision, Philosophy and Culture

The corporate vision is “To be the major provider of Hydraulic/Pneumatic/Electrical

components and systems for world-wide industry automation”. With employees and suppliers as partners, Jufan bases on the management philosophy of “Honesty in business, Customer is always 1st priority” offering value added products and services for the need of industry automation to comply with the corporate vision. Jufan believes quality is essential for serving worldwide customers. So, relying on ISO 9001 quality assurance systems, Jufan continuously enhances the corporate culture of “Anytime quality assurance, Forever service perfection”.

### Core Technology

Jufan always dedicates herself to concentrate in the field of “Fluid Power and Transmission Control Industry” for accumulating all related professional core technology. Jufan then has every employee going through heavy training courses to educate them owning knowledge of the core professional technology. Also, Jufan internally develops a unique online real time management system (so called ERP) to dynamically handle all daily operations within or outside the organization for satisfying any customer request in terms of quality or delivery. So, through the tailor-made ERP systems, Jufan builds up a very powerful management core technology to control various management issues. Based on these two core technologies, Jufan can be continuously successful by closing to markets deeply and by solving customer problems promptly.

### Customers in 1st Priority, Root in Taiwan, Aim for Worldwide Markets



辦公室 Office



Through 35 years business experiences, Jufan always believes “Customers in 1st priority”. Chairman of the company, Mr. Hu, remembers “In one year, on the way to attend reunion party with my wife family during the Chinese New Year Holidays, an urgent call from a customer lead me to detour to Changhua county for goods delivery with 3 sons and my wife on the car together before coming back again to Tainan city”. That is the way to comply with the belief of “Customers in 1st priority”. Through the business and daily living experiences in China, Jufan realized Taiwan is the root for Taiwanese companies to develop perpetual business. Mr. Hu again remembers “A day in one winter, on the way to our Wuxi factory from Shanghai International Airport, the car I took had a flat tire on Shanghai-Nanjing Expressway. I stood beside the edge of the expressway to wait more than 2 hours for another back-up car under an arctic freezing cold weather. Working in an oversea and unfamiliar environment with lots of unexpected or strange events impress me forever during my life”. Supporting the policy government offered to encourage Taiwanese enterprise coming back Taiwan for investment, Jufan invested at “Young Kung Technical Industry Park” in Tainan city on year 2012 to build up a new factory and the corporate headquarter hoping to root in Taiwan and to reach out the worldwide markets to become a prominent corporation internationally.

#### **Employee is the most valuable asset of the company**

The sum of every employee contribution is the outcome of the company daily management. Thus, employee is the most important and valuable asset of the company. Jufan believes each employee represents a family in society. Raising an employee salary or benefit means improving living standard of the employee family. A perpetual business needs a continuous growth to sustain. Jufan believes a stable and consistent working environment for all employees to protect their working rights and to enjoy richer family life and to let their children have better been educated will surely increase employee

productivity. Therefore, every year, Jufan tries very hard to increase employee salary and benefit and to offer scholarship for employee children and emergency allowances for local community. By doing so, Jufan wishes to gain the reputation of “happiness enterprise” and to be a perpetual business forever.



平溪員工旅遊 Pingxi Trip

#### **綜合評語 Commentary**

公司廠房採用太陽能板綠能設施，並力行節能減碳政策，其明亮整潔的工作環境、生產區規劃ERP及自動倉儲系統令人印象深刻。自有品牌「JUFAN」行銷全球，並成功打入日本市場，在產業界擁有良好口碑與信評，往來廠商亦遍及台灣各行各業機械設備業，對於工業自動化生產多有助益，間接提昇社會經濟產值，值得鼓勵。

The company's plant uses solar panels as a part of its green facility, and it implements energy saving, carbon-emission reduction policies. The brightly lit, clean work environment, together with the manufacturing planning ERP and the Automatic Retrieval System (AS) are all quite impressive. The self-owned brand "JUFAN" is being marketed around the world, and it has successfully entered the Japanese market. It has garnered positive reviews and credit reviews from the industry. The manufacturers that work with the company come from all types of sectors and industries in Taiwan that are involved in the machinery equipment industry. It has made positive contribution to the industry automatic manufacturing, which indirectly enhances the society's economic production value. The company deserves encouragement.